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**From:** Chris Shelton  
**Sent:** Thursday, October 14, 2021 8:29 AM EDT  
**To:** Alison Drensek  
**CC:** Michael Brennan  
**Subject:** Re: LD  
**Attachments:** image001.jpg, image002.png

I told Clay yesterday, we can't go over 75 bps, on any offers.

These are all part of the package deal, but I don't see any issue with us working on the offers prior to next week, as if nothing is going on in the background. This way, no alarms get sounded.

Have Kevin push back at 75 bps on both or I can let Clay know.

Chris Shelton  
Divisional Leader  
Movement Mortgage

On Oct 14, 2021, at 4:32 AM, Alison Drensek <Alison.Drensek@movement.com> wrote:

OMG...now there's one for Lisa West from LD with an \$800K sign on. She's an \$80MM producer.

<image002.png>

**Alison Drensek** | Director – Finance & Strategic Planning

**Mobile** (859) 391-4644  
**Office Hours** 8:30AM – 5:30PM

8024 Calvin Hall Rd.  
Indian Land, SC 29707  
movement.com  
<image001.jpg>

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**From:** Alison Drensek  
**Sent:** Thursday, October 14, 2021 7:27 AM  
**To:** Michael Brennan <[mike.brennan@movement.com](mailto:mike.brennan@movement.com)>; Chris Shelton <[Chris.Shelton@movement.com](mailto:Chris.Shelton@movement.com)>  
**Subject:** RE: LD

And to note, Hottle shouldn't be allowed to extend any offer without us reviewing. This is 75bps...what the heck is he thinking?

**Alison Drensek** | Director – Finance & Strategic Planning

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**From:** Alison Drensek  
**Sent:** Thursday, October 14, 2021 7:24 AM  
**To:** Michael Brennan <[mike.brennan@movement.com](mailto:mike.brennan@movement.com)>; Chris Shelton <[Chris.Shelton@movement.com](mailto:Chris.Shelton@movement.com)>  
**Subject:** LD  
**Importance:** High

Guys...need help here. **James Hottle submitted an offer for Sumeeth with a \$675K start up.** I'm assuming this shouldn't be happening with what's going on, and I sure as heck hope he hasn't communicated this to him. I told Kevin to hold off on this one. Not sure if there are more coming

today or not – just saw this one come through now, so clearly we need to get a quick handle on this, unless there are updates I'm just not up to date on. Either way, let me know & help here please! ☺

**Alison Drensek** | Director – Finance & Strategic Planning

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